



Imperial Dade Acquires Mailender, Further Expanding Midwest Presence

Transaction Represents 42nd Acquisition for Leading Distributor of Foodservice Packaging and Janitorial Products

Jersey City, NJ and Cincinnati, OH – October 1, 2021 – Imperial Dade, a leading distributor of food service packaging and janitorial supplies, today announced the acquisition of Mailender (“Mailender” or the “Company”). The transaction represents the 42nd acquisition for Imperial Dade under the leadership of Robert and Jason Tillis, CEO and President of Imperial Dade, respectively. Financial terms of the private transaction were not disclosed.

Headquartered in Cincinnati, OH, Mailender is a leading distributor of janitorial supplies and janitorial packaging run by Ken Mailender and Andrew Abel. With nearly 90 years of experience, the company has built a strong reputation for its knowledgeable sales force, wide breadth of products, and high touch customer service.

The addition of Mailender will strengthen Imperial Dade’s existing presence in the Midwest and help better reach customers coast-to-coast. The Imperial Dade platform will operate over 90 facilities across the country and solidify its position as the national leader in specialty distribution. By leveraging Imperial Dade’s market leading platform, Mailender customers can expect the same exceptional customized service coupled with an even greater offering of products and solutions.

“Mailender’s storied history in the industry and exceptional customer service make it a great addition to the Imperial Dade platform,” said Robert Tillis. “The acquisition of Mailender provides us a foothold in the large and growing Cincinnati market which is key as we expand geographically and grow nationally with our customers. We enthusiastically welcome the Mailender family into Imperial Dade,” said Jason Tillis.

“The legacy we have built here at Mailender over the past 90 years will provide a great foundation for growth for Imperial Dade in our region. Under the leadership of Imperial Dade, we will be able to continue to provide exceptional customer service while accelerating the growth we have experienced in recent years.” said Andrew Abel, CEO of Mailender.

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About Imperial Dade

Founded in 1935, Imperial Dade serves more than 65,000 customers across the United States and Puerto Rico. Since CEO Robert Tillis and President Jason Tillis assumed their roles in 2007, the company has grown both organically and through acquisitions to become a leader in the food service packaging and janitorial supplies industry. For additional information, please visit www.imperialdade.com.

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